

Cambodia's Macroeconomic Performance 2016 and Outlook 2017

December 5th, 2016

Contents



Key Development Highlights

1993

- Economic Status: Low Income
- Economic structure: agriculture-based
- Nominal GDP: \$2.5 Billion
- GDP per capita: \$229
- Total trade volume: \$769 million
- Export: \$283 million
- Domestic Revenue: 290 Billion Riels

2004

- Economic Status: Low Income
- Economic structure: agriculture-based
- Nominal GDP: \$5.3 Billion
- GDP per capita: \$417
- Poverty rate: 53.2%
- Gini Coefficient: 0.38%
- Unemployment rate: 1%
- Total trade volume: \$5,857 million
- Export: \$2,588 million
- Domestic Revenue: 2,220 Billion Riels
- Asian financial crisis led to weaker economic growth in 1998.

2016

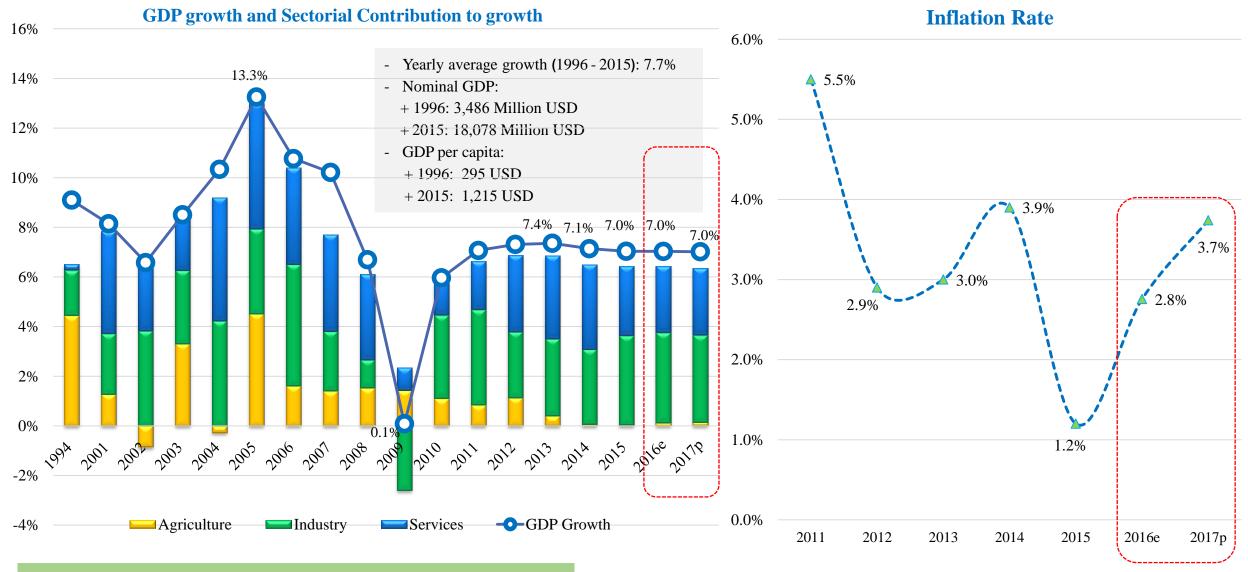
- Economic Status: Lower Middle Income
- Economic structure: Less agriculture dependent
- Nominal GDP: \$19.8 Billion
- GDP per capita: \$1,300
- Poverty rate: 13.5% (2014)
- Gini Coefficient: 0.29 (2014)
- Unemployment rate: 0.1% (2014)
- Total trade volume: \$22,035 million
- Export: \$9,231 million
- Domestic Revenue: 14,359 billion Riels
- Financial sector: Rapid-growing yet stable
- Internal and external balance

Going forward

- IDP: skill-driven industry by 2025
- Vision 2030: Upper middle income economy
- Vision 2050: High income

1. Real Sector

Continued robust economic growth with low inflation rate, favorable for investment....

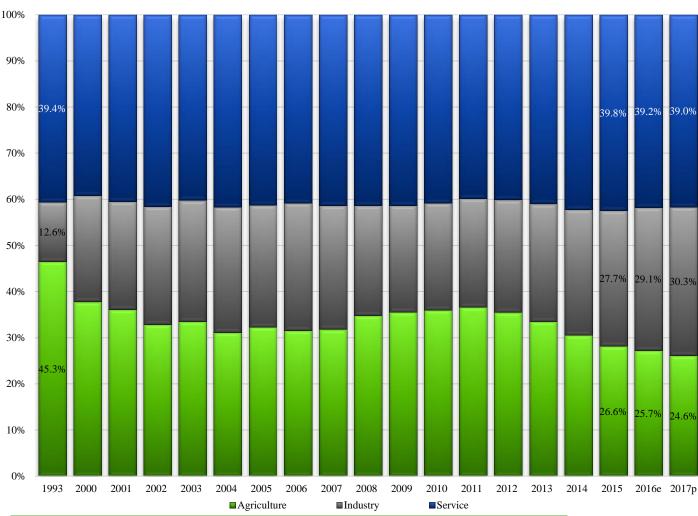


Source: National Institute of Statistics, Ministry of Planning, 2016 Note: MEF team's projection for 2016 and 2017

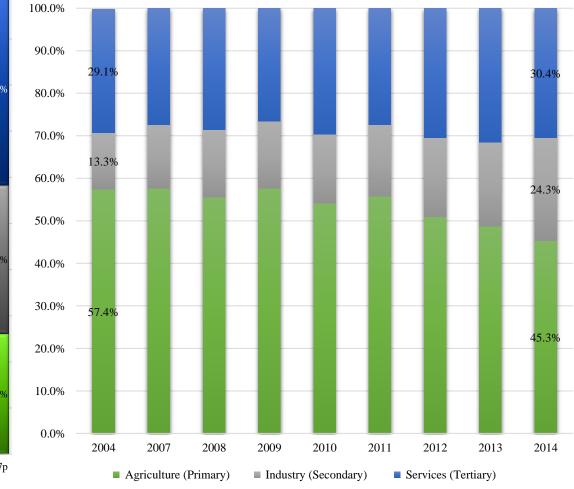
Cambodia is gradually transforming into an industrialized economy...

Share of industry to GDP continues expanding while that of agriculture has beenshrinking...Share of GDP

Increasing labor share in industry....



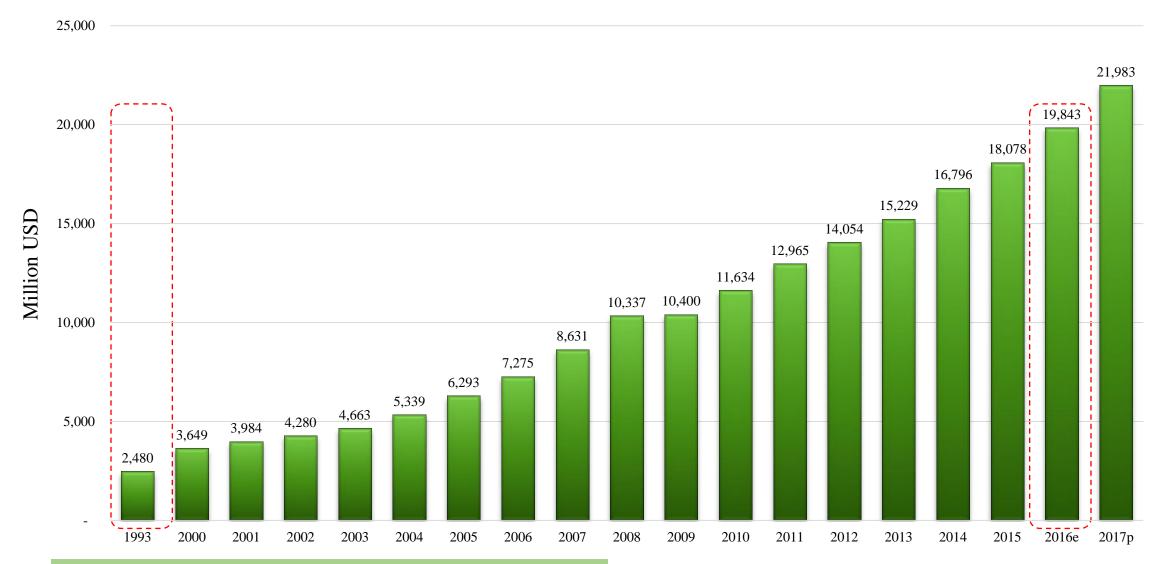
Share of Employed Population by Sectors



Source: National Institute of Statistics, Ministry of Planning, 2016 Note: MEF team's projection for 2016-2017

Source: Ministry of Planning, 2015

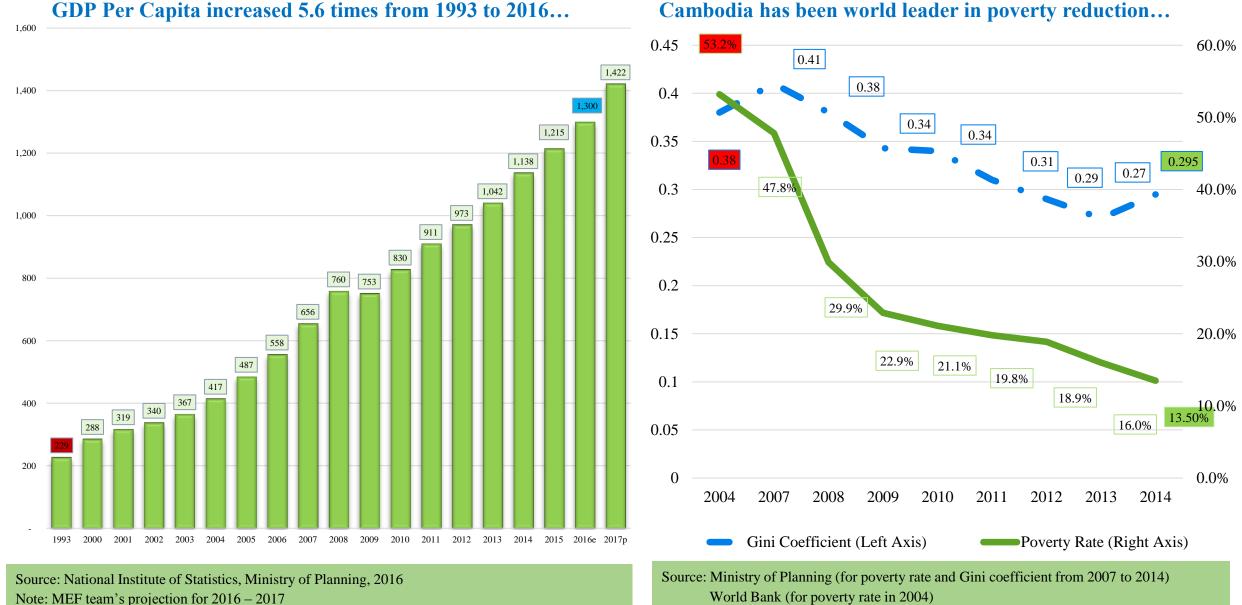
Nominal GDP increased 8 folds from 1993 to 2016...



Source: National Institute of Statistics, Ministry of Planning, 2016 Note: MEF team's projection for 2016 - 2019

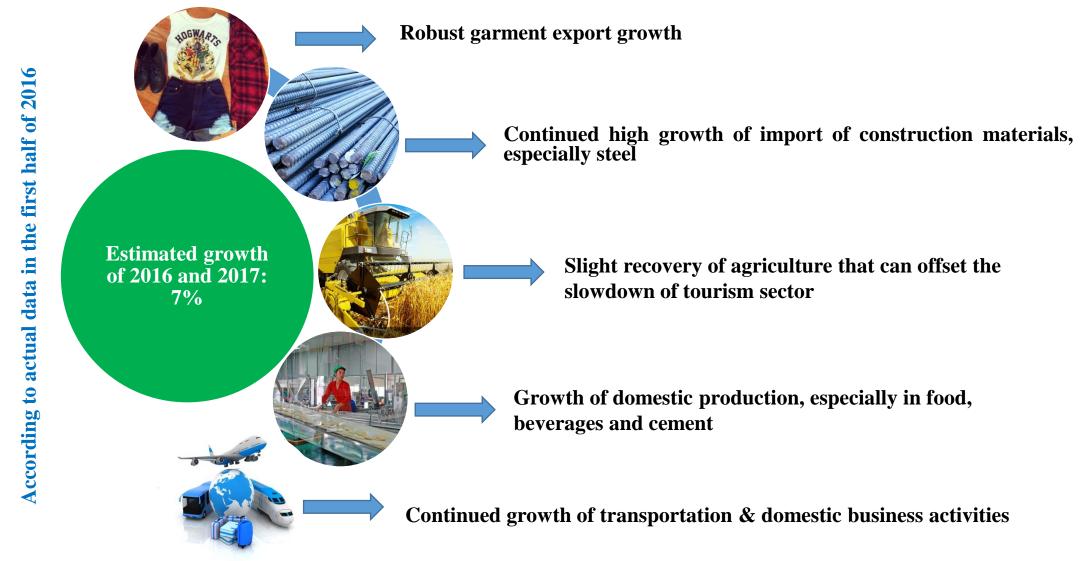
Lower middle-income economy with inclusive growth.....

USD



Cambodia has been world leader in poverty reduction...

Robust garment export, strong-yet-slower construction growth and slight recovery of agriculture lead to strong growth prospect...



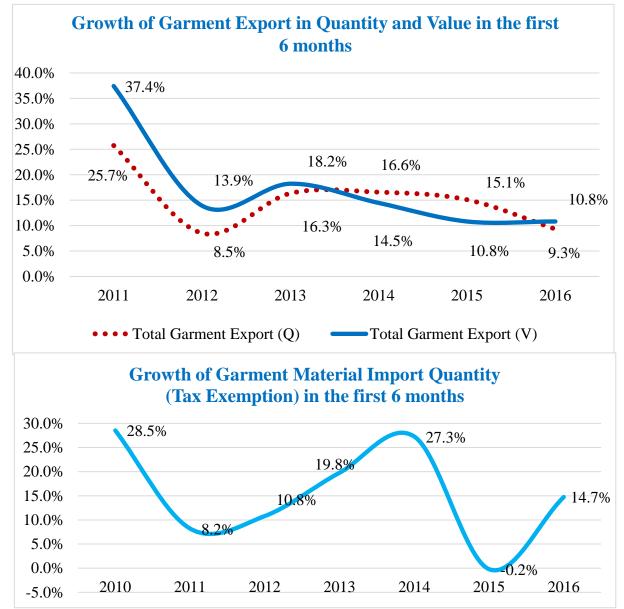
Industry sector remains driven by garment sector, however, increased domestic production has been observed in other sectors, i.e. food and beverages, light manufacturing industry...



Growth of Industry Sector

Source: National Institute of Statistics, Ministry of Planning, 2016 Note: MEF team's projection for 2016 - 2017

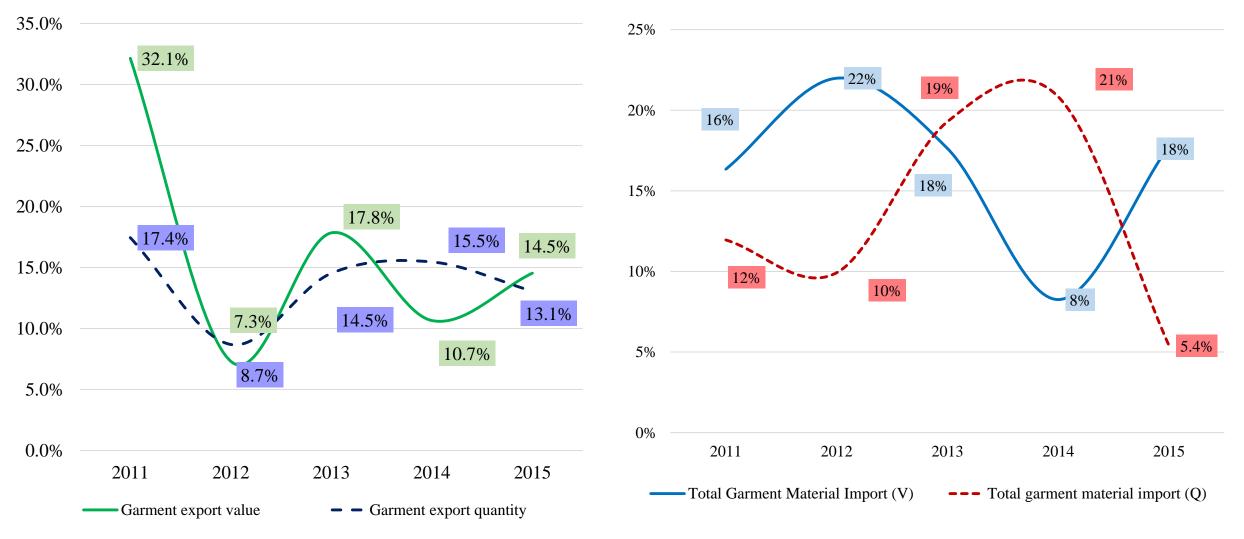
Strong performance of garment sector reflected in high growth of garments exports and material imports...





Gradually moving away from low value-added to higher value-added segments, as indicated by the contrasting trends between the value and volume of garment exports...

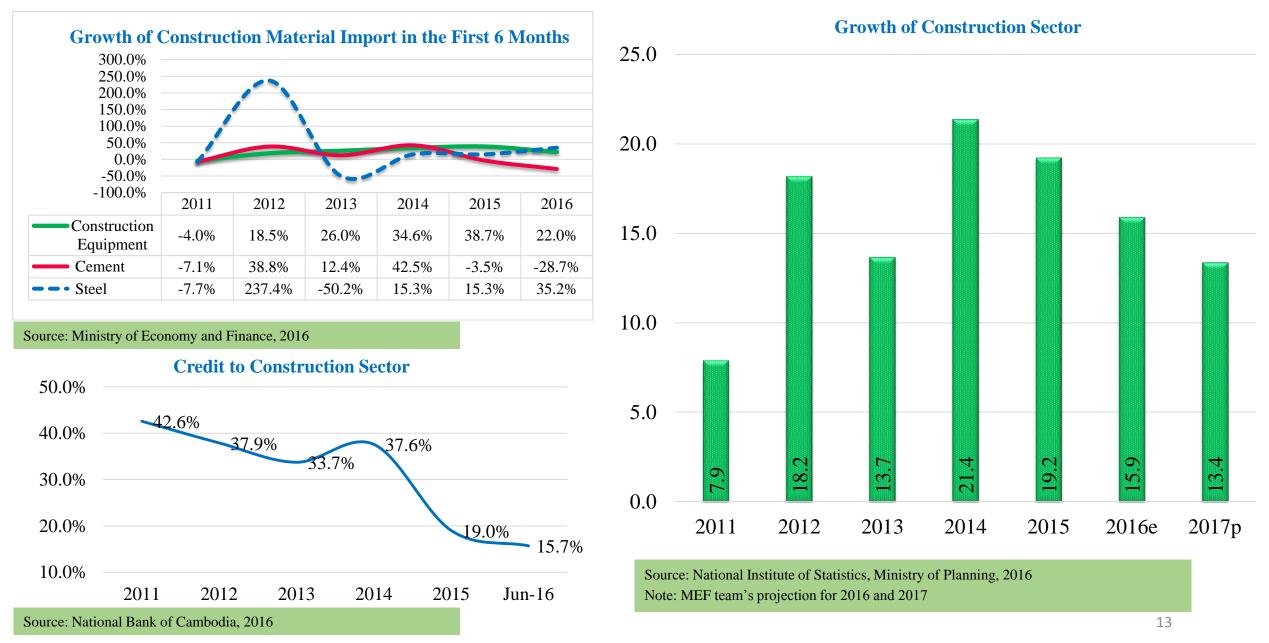
Growth of Garment Material Import (Value and Quantity)



Growth of Garment Export (Quantity and Value)

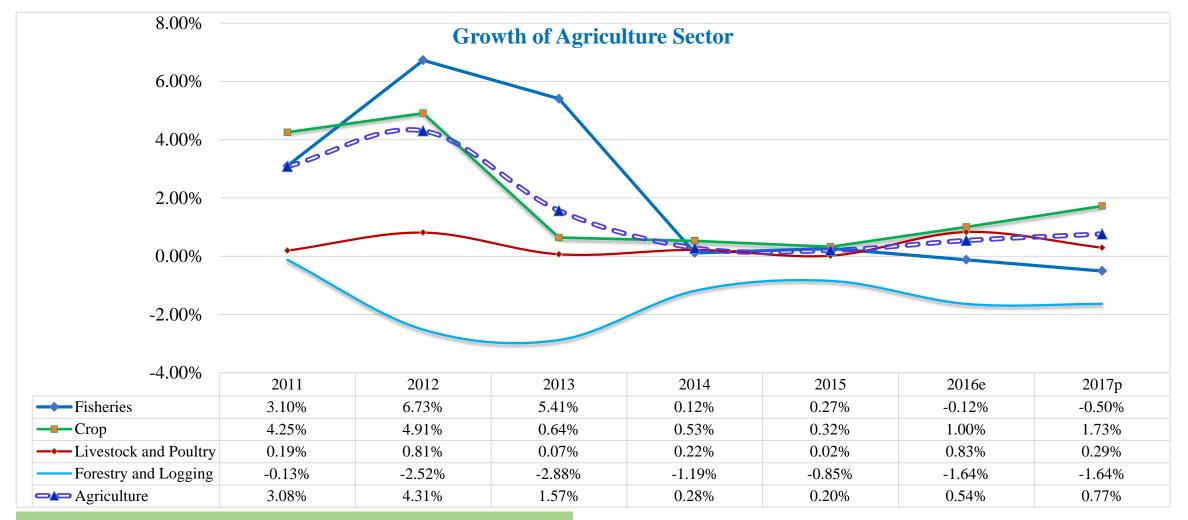
Source: Ministry of Economy and Finance, 2016

Continued high growth of import of construction materials with the decline of credit to the sector indicates a strong-yet-moderated growth of construction sector...



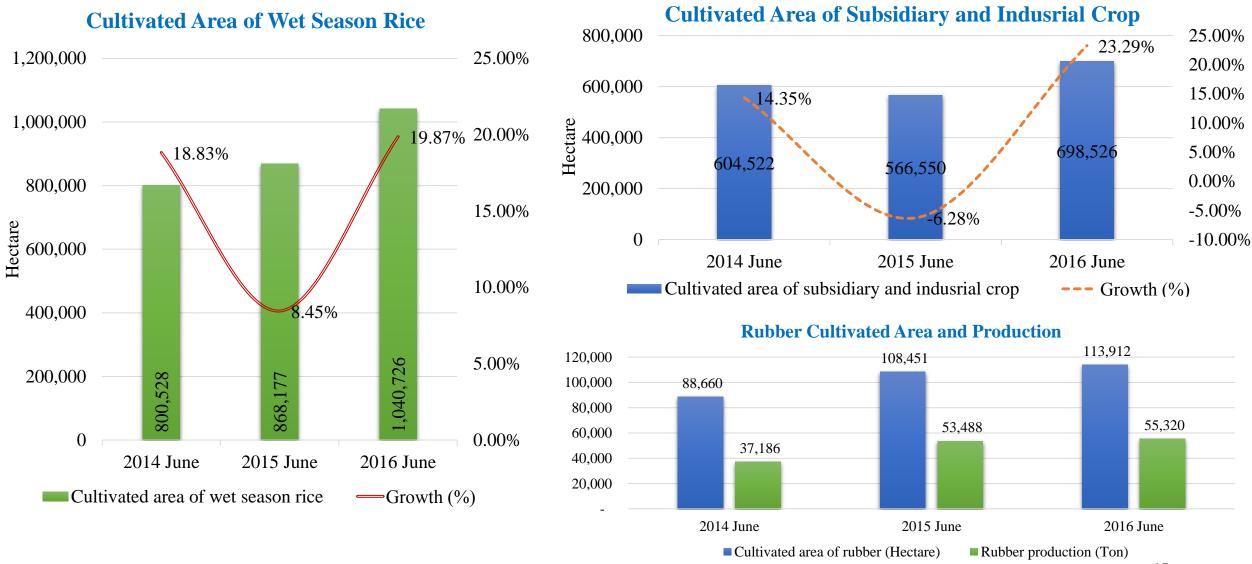
Despite slight recovery, growth of agriculture remains slow due to sluggish commodity prices and delay in implementing supporting policies...

A continued decline in fisheries, drop in commodity price coupled with low growth of livestock and poultry remain challenges...



Source: National Institute of Statistics, Ministry of Planning, 2016 Note: MEF team's projection for 2016 and 2017

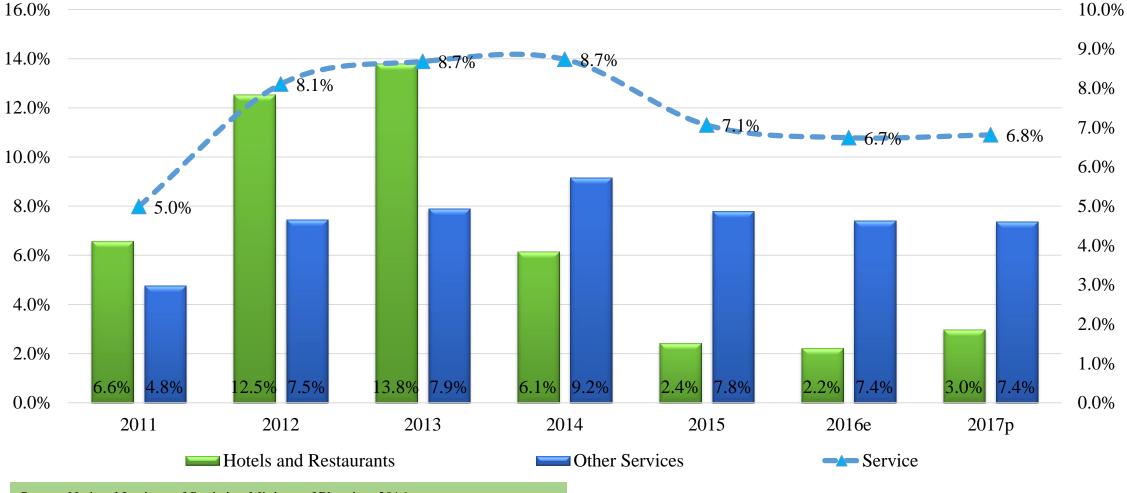
A recovery of agriculture sector is reflected in high growth of cultivated area, harvested area and rubber production, which helps offset the sluggish growth of tourism sector...



Source: Ministry of Agriculture, Fishery and Forestry, 2016

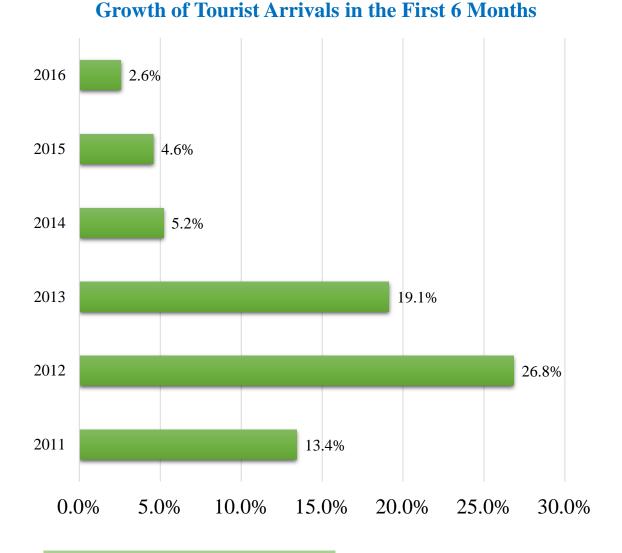
Service sector growth remains subdued, mainly driven by the slowdown of tourism and real estate sector...





Source: National Institute of Statistics, Ministry of Planning, 2016 Note: MEF team's projection for 2016 - 2017

Growth of tourism sector is expected to be modest in 2016 due to softer growth of international arrivals in the first half of 2016....



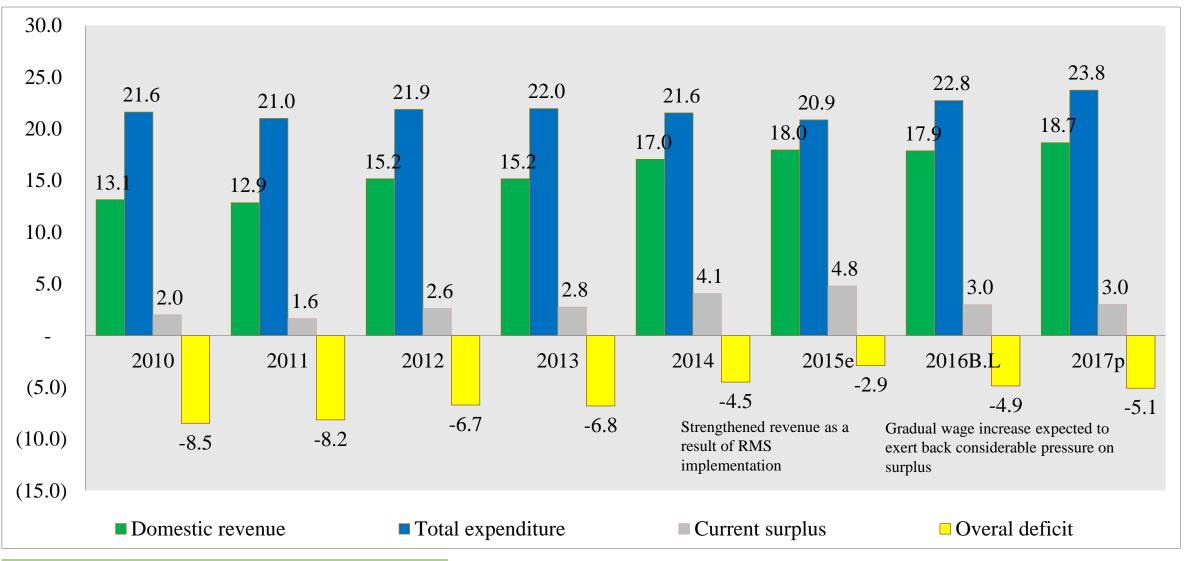
Growth of Tourism Sector 16.0% 14.0% 13.8% 12.5% 12.0% 10.0% 8.0% 6.6% 6.1% 6.0% 4.0% 3.0% 2.4% 2.2% 2.0% 0.0% 2016e 2011 2012 2013 2014 2015 2017p

Source: National Institute of Statistics, Ministry of Planning, 2016 Note: MEF team's projection for 2016 and 2017

Source: Ministry of Tourism, 2016

2. Fiscal Sector

The recent success in revenues mobilization has been attributed to strengthening of tax and non-tax administration, increasing taxpayers' awareness and more incentives provided to tax officials...

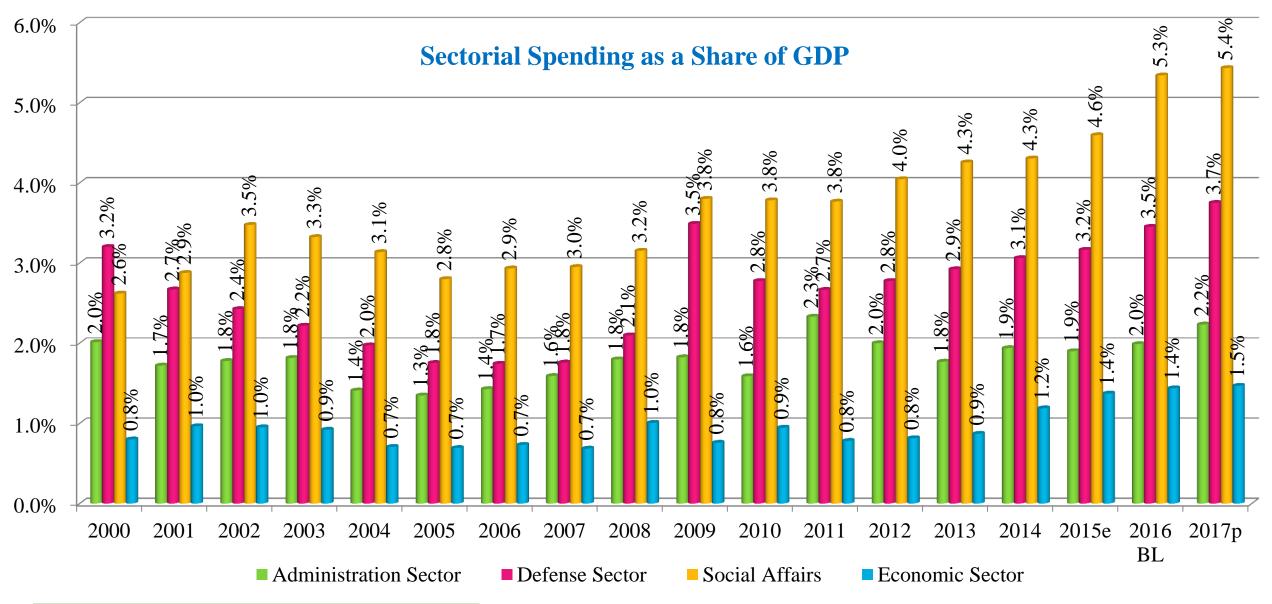


Revenue performance is likely to remain strong this year, thanks to continued robust economic growth, increased domestic production and greater revenue collection efforts...

First Half Revenue Collection	2016 Budget Law	6 month actual performance	% of Budget Law	Growth in the first half of 2016
Domestic Revenue	14,359 Billion Riels	7,629	53.1%	21.8%
Current revenue	14,229 Billion Riels	7,597	53.4%	27.3%
GDCE	6,648	3,551	53.4%	27.3%
GDT	5,685	3,302	58.1%	17.6%
Others	1,896	743	39.2%	18.6%

Source: Ministry of Economy and Finance, 2016

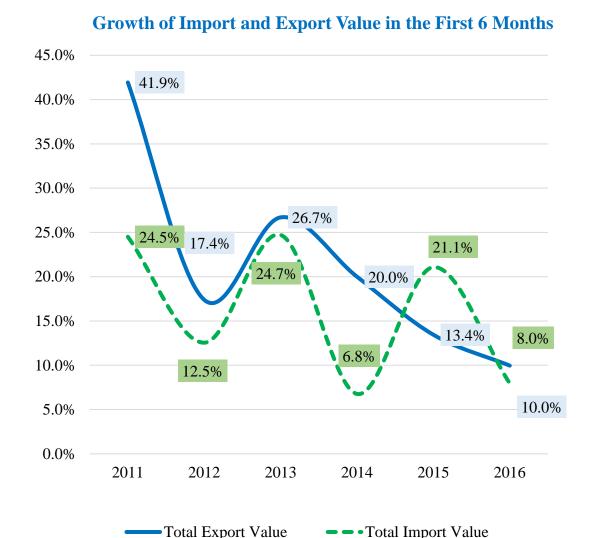
More attention towards social affairs...

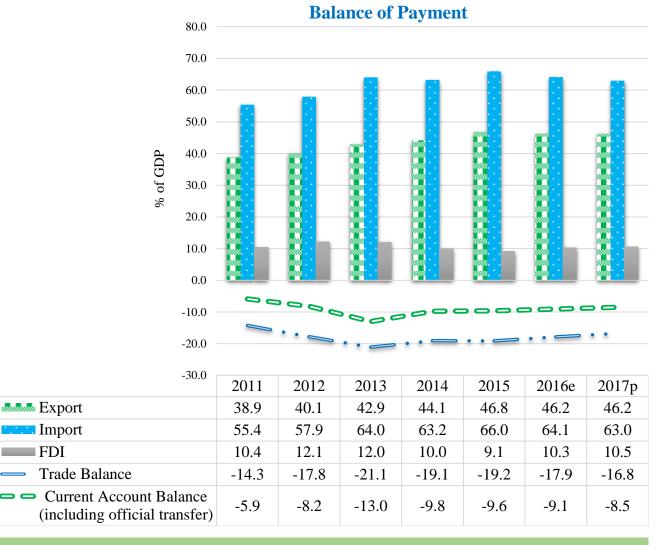


3. External Sector

Cambodia's overall balance of payment remains stable, with continued compression of trade and current account deficits, thanks to the increased domestic production...

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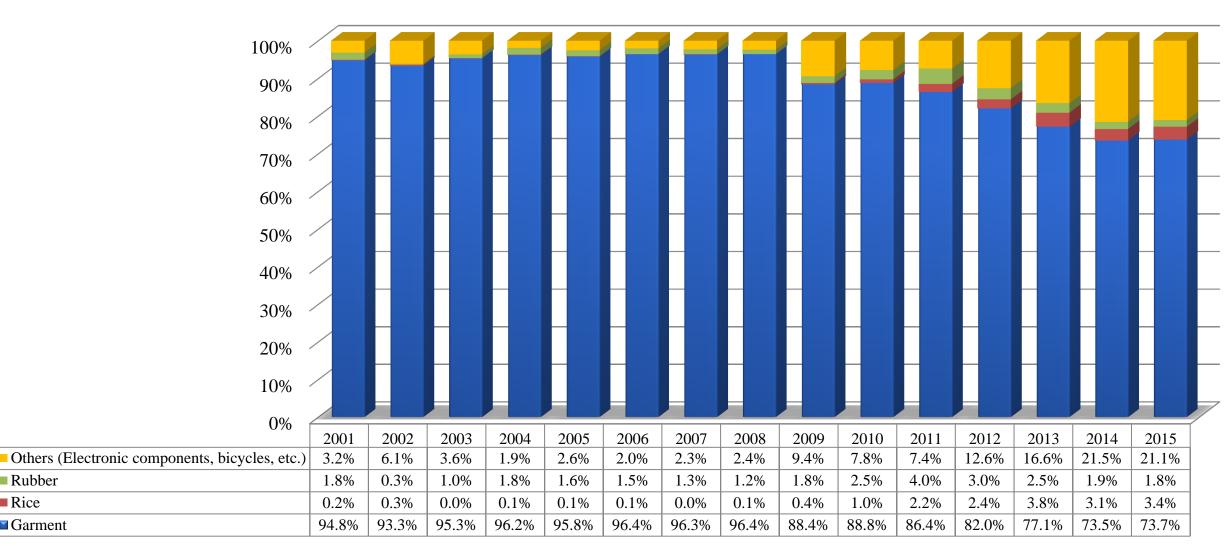




Source: National Bank of Cambodia, 2016 Note: MEF team's projection for 2016 and 2017

Source: Ministry of Economy and Finance, 2016

Export Product Diversification: From garment export to rice and others (electronic components, bikes...)



Export by Products

Source: Ministry of Economy and Finance, 2016

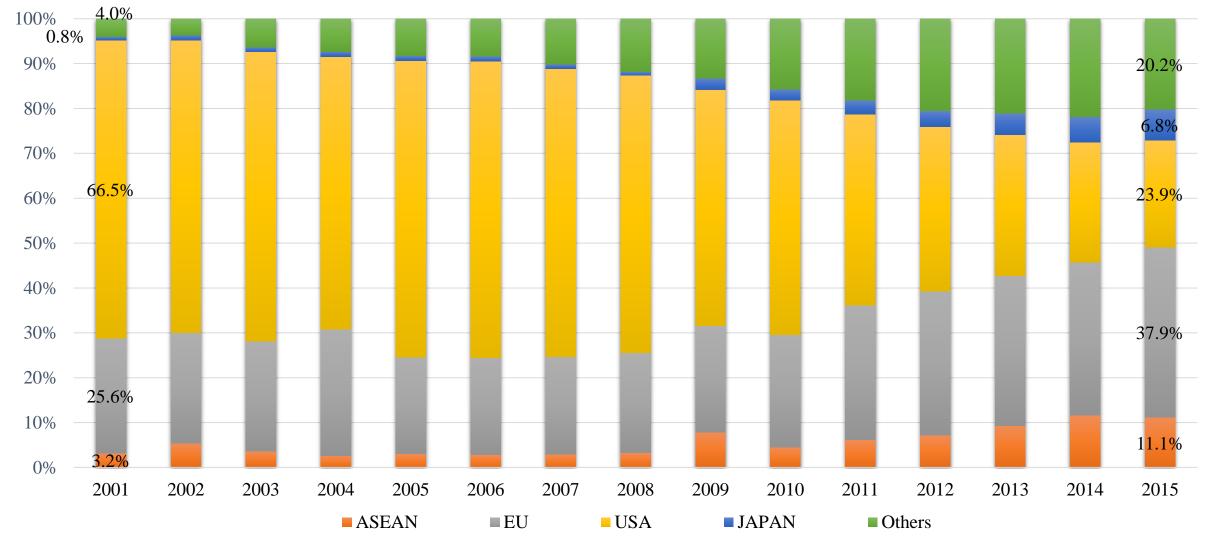
Rubber

Garment

Rice

Export Market Diversification: From export to the US to export to EU, Japan,...

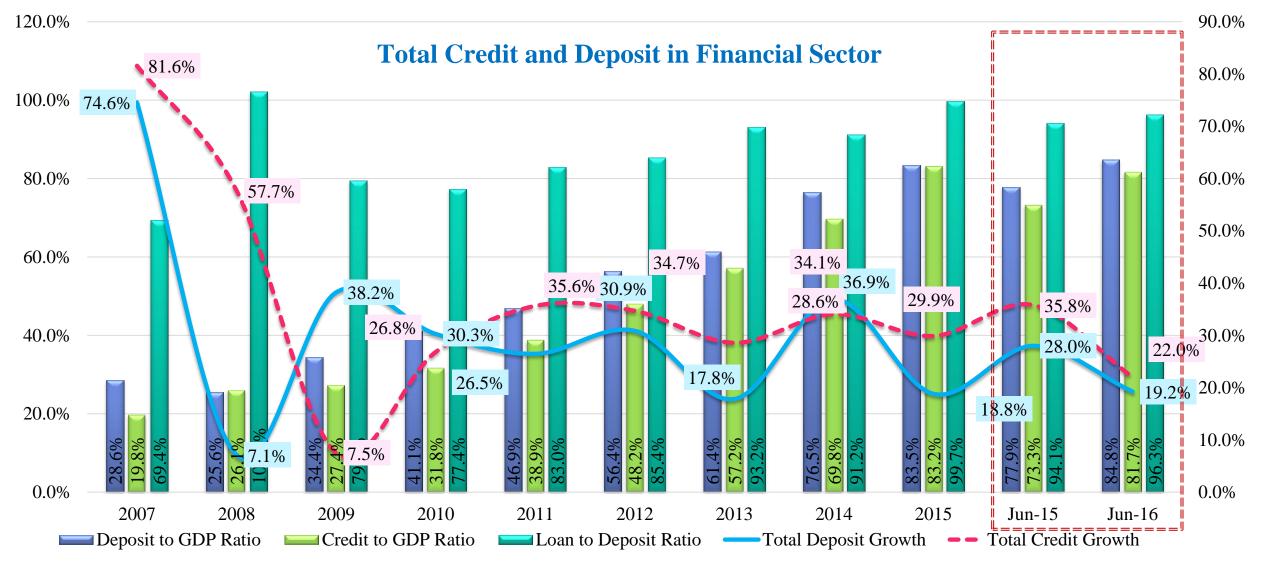
Share of Export Value by Countries



Source: Ministry of Economy and Finance, 2016

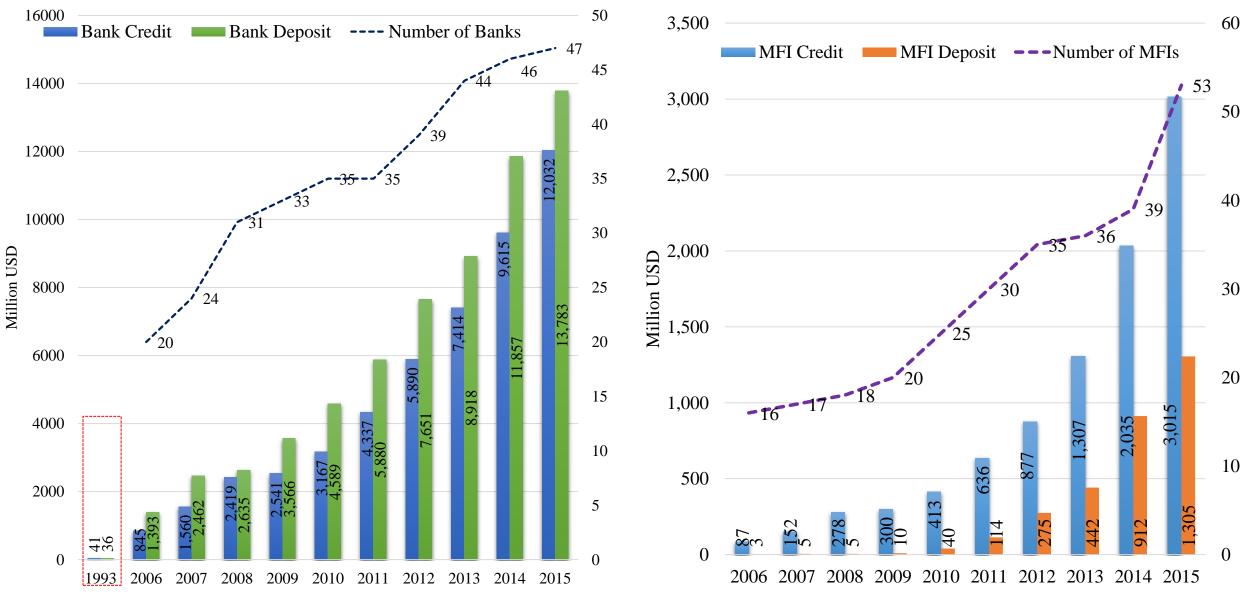
4. Financial Sector

Financial sector has been growing rapidly, reflecting the increased public confidence on the banking system, however, effective monitoring and supervision of financial institutions are required to ensure sustainability of the sector...



Source: National Bank of Cambodia, 2016

Financial sector continues expanding....



5. Challenges and Opportunities

Major Domestic Challenges	Major Domestic Opportunities
Slow structural reforms and economic diversification, and weak competitiveness	Fast growing middle class
Rapid expansion of financial sector	Regional integration policies in concert with open and favorable policies for investment in all sectors
Slow growth of labor productivity/TFP	Strategic location for connecting with ASEAN and Greater Mekong Sub-region in developing infrastructure and strengthening production clusters for regional and international markets
Climate change	Demographic dividend
Low completion rate of secondary education and lack of skills	

Logistics and transportation system

Global Risks	Global Opportunities
1. Brexit: causing uncertainty in global recovery	Regional integration policies in concert with open and favorable policies for investment in all sectors
2. China's rebalancing (slowdown)	Strategic location for connecting with ASEAN and Greater Mekong Sub-region in developing infrastructure and strengthening production clusters for regional and international markets
3. Gradual recovery of international oil prices	Factory relocation from China
	China's transitioning from domestic investment led economy to consumption-led economy
	Growing middle class, especially in China

6. Ways Forward

Ways Forward

- > Continue implementing macro-prudential policy
- Strengthening economic competitiveness and diversification
 - Skill development
 - Improving logistic and transport system
 - Trade facilitation
 - Reducing cost of doing businesses
- **Further implementing the New Growth Strategy: IDP 2015-2025**
- > Strengthening education system and research and development
- Reviving agriculture: continue investing in the sector, i.e. irrigation system, improving farmers' access to quality seeds, strengthen agricultural extension and improve farmers' awareness on agriculture techniques, etc.
- > Diversifying tourism products and develop tourism infrastructure

Ways Forward

> Financial resource management

- Improve tax system
- Fiscal sustainability and fiscal space
- Building budget linkage to policy and accountability
- Ensuring efficiency at both levels
 - allocative
 - operational
- Strengthening financial stability and resiliency
- Development of capital market
- > Development and promotion of Public Private Partnership (PPP)
- > Promoting social inclusion and protection
- > Urbanization and city planning

> Environmental protection:

- Climate resilience
- Climate change adaptation

Strengthening governance, institution and public sector reforms: civil service, judiciary, etc....



Thank You!



Cambodia Industrial Development Policy (IDP) 2015-2025

"New Growth Strategy" that responds to the structural transformation of domestic economy and the changing regional and global economic architecture...

Vision

To transform and modernize Cambodia's industrial structure from a labor-intensive industry to a skill-driven industry by 2025 through:

- Linking with regional and global value chain
- Integrating into regional production networks and developing interconnected production clusters along with the efforts to strengthen competitiveness and enhance productivity of domestic industries
- Moving towards developing a technology-driven and knowledge-based modern industry

3 Targets

1. to increase the GDP share of industrial sector to 30% by 2025 (24.1% of GDP in 2013) with the manufacturing sector growing from 15.5% in 2013 to 20% in 2025

2. to diversify the export of goods by increasing the export of non-textile to reach 15% of all exports by 2025 while still promoting the export of processed agricultural products to reach 12% of all exports by 2025

3.to encourage the formal registration of 80% of small enterprises and 95% of medium enterprises and to ensure that 50% of small enterprises and 70% medium enterprises to have proper accounts and balance sheets

4 Key Strategies

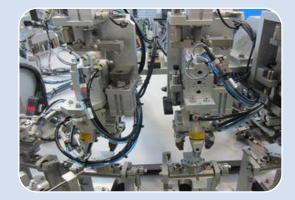
1. Mobilizing and attracting foreign investments as well as private domestic investments by focusing on large industries, expanding markets and enhancing more technology transfer

- 2. Developing and modernizing small and medium enterprises (SMEs)
- 3. Revisiting the regulatory environment so as to strengthen the country competitiveness

4. Coordinating supporting policies (development of human resource, technical training, improvement of industrial relations, development of support infrastructure and ICT)

Cambodia Industrial Development Policy (IDP) 2015-2025

Priority Investment Opportunities









New Industries

- Electronic assembly
- Natural resources processing
- High Valued Added Garment Products
- Industrial equipment assembly

Supporting Industry

- SMEs Supporting Industry
- Light Manufacturing
- Construction materials
- Food and Beverage
- Packaging equipment for export
- Transport and Logistic

Agro-Industrial

• For Export and Domestic Market

Other Sectors

- Tourism sector
- Human Resource Development
- Information technology and telecommunication
- Energy Development
- Furniture manufacturing
- Traditional Handicraft